

# Three tips for sourcing in the 21st century



Whether sourcing is your favourite or most dreaded part of designing a space, finding and purchasing the perfect pieces takes time. In an age when the immediacy of Net-a-Porter and Amazon have set the standard for purchasing in everyday life, why should sourcing for an interior project take any longer?

We asked three leading designers for their advice on sourcing furniture in the modern age.



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'We try to avoid bespoke solutions for our clients when so many great customisable products are already out there,' says Bergman & Mar founder Petra Arko, who delivers furniture, fixtures and equipment schemes for show apartments, communal spaces and turnkey solutions globally. 'Why take on more work when amazing products already exist around the world?'



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'An online marketplace allows us to connect with the multiple suppliers we typically use in one place, speeding up the process. Plus you discover new suppliers along the way,' explains Nick Jordan, partner at the interior architecture and design studio WISH, whose work varies between commercial and hospitality projects, property development and high-end residential schemes.



LEFT Lillie Square show apartment by Bergman & Mar



TECHNOLOGY AS A TOOL

'For us, it's actually the time that goes into managing the sourcing process, which seems so antiquated,' claims Dara Huang, founder of interior and architectural firm, Design Haus Liberty who is no stranger to complex international projects, from Hong Kong to the UK and everywhere in between. 'Finding an online platform that's accessible anywhere, which makes tracking orders and managing schedules quicker and easier just makes business sense,' she

says. 'This means we can focus more time on the client and their design.'

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